

# SAIVA for Financial Impact

Reduce short stay  
rehospitalizations by  
**52%**

## The Challenge

For post-acute care providers, reducing hospital readmissions is mission critical. Nursing homes with high rehospitalization rates face severe consequences to the bottom line. For one, the Centers for Medicare and Medicaid (CMS) has created financial disincentives that can amount to a significant loss of revenue. Moreover, hospitals are far less likely to refer patients to underperforming nursing homes with high rehospitalization rates. And, since rehospitalization rates are publicly available online, patients and their families are also increasingly more discerning when considering their post-acute care options.

The key to preventing readmissions is detecting subtle changes in condition and intervening early. But even the most common causes of hospital readmission are often overlooked until they become acute.

Increase resident  
days and revenue by  
**32%**

## The Solution

Support your care team with the right technology. Leveraging artificial intelligence can make the right connections in your EHR data, generate reports that identify and rank at-risk patients, and enable nursing staff to make early interventions.

Using SAIVA's machine learning leads to:

- Reduced readmissions and lost revenue
- Increased revenue
- Optimized Value-Based Payment incentive multiplier
- Supporting higher acuity census
- Optimized length of stay, and associated revenue
- Extended treatment in place
- Increased hospital confidence, resulting in more referrals and network participation

*“By using AI to predict and prevent patient decline, we've gained a reputation with our referral sources for being proactive and innovative.”*

– CEO of Nursing Home Corporation

## Results

Using artificial intelligence to identify the patients most at risk for near-term decline will improve outcomes and avoidable hospitalizations.

Skilled nursing facilities that are using SAIVA have seen significant results:

1. Reduced short stay rehospitalizations **by 52%**
2. Increased resident days **by 32%**
3. Retained **\$120K in annual revenue per building**

## Getting Started Is Easy

There's no change to your existing processes and very little work is required of your IT or clinical staff. We just plug in SAIVA's artificial intelligence tool to your existing EHR data and within 2-3 weeks, the SAIVA Daily Risk Report will begin arriving in your nurse's inbox.

**ABOUT SAIVA**

SAIVA uses artificial intelligence to improve outcomes and avoidable hospitalizations by identifying your patients most at risk for near-term decline.